

This is a certified translation of the original examination regulations in the German language.

Cologne, August 6, 2013

On behalf of the president

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Conference Interpreter, MA

Annex: Curriculum (Studienplan)

Curriculum International Business M.A.												
Module code	Title of module	P/W MP	1 st sem.		2 nd sem.		3 rd sem.		4 th sem.		Σ	Σ
			SWS*	CP	SWS	CP	SWS	CP	SWS	CP	SWS	CP
1. Functional Strategic Competence											20	30
1.01.	Operative and Strategic International Marketing	P 1	4	6								
1.02.	Global Business Logistics	P 1	4	6								
1.03.	International Risk Management	P 1			4	6						
1.04.	Global Strategy	P 1			4	6						
1.05.	International Business Development	P 1	4	6								
2. Tools and Methods Competence											8	12
2.01.	Quantitative Methods	P 1	4	6								
2.02.	Cross Cultural Management	P 1			4	6						
3. Decisionmaking Framework											12	18
3.01.	Global Economics	P 1	4	6								
	Electives (choose 2 out of the following modules), workload 12 CP											
3.02.	International Human Resource Management	W 2			2 x 4	12						
3.03.	International Business Law											
3.04.	Know ledge Management											
StA. Study Abroad: Electives - courses from the field of, workload 30 CP												30
StA.01.	Finance	1)					30					
StA.02.	Accounting											
StA.03.	Business Ethics											
StA.04.	Human Resource Management											
StA.05.	Regional Studies											
StA.06.	Emerging Markets											
StA.07.	Economic Geography											
StA.08.	International Politics											
StA.09.	Local/Regional Business Culture											
4. Final Exam Period											4	30
4.01.	Multidisciplinary Research	P 1							4	6		
4.02.	Master's thesis									20		
4.03.	Colloquium									4		
Σ SWS* (excluding semester abroad)				20		20			4		44	
Σ Credit points (total of 120)					30		30		30		30	120

1) The module examinations of the electives in the 2nd year are to be completed at a university abroad and are to comprise 30 ECTS credits. See section 24 (3) and 24a of the examination regulations.

*SWS = weekly periods per semester (Semesterwochenstunden) : time allotted for a particular course